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Message Text

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21
ORIGIN AGR-08

INFO OCT-01 EA-07 ISO-00 CIAE-00 COME-00 EB-07 INR-07

LAB-04 NSAE-00 SP-02 STR-04 TRSE-00 CIEP-01 FRB-03

OMB-01 TAR-01 /046 R

66609
DRAFTED BY FAS/CEP/EP/KOSTEPHENS/MA
APPROVED BY EB/FTD:AJWILLIAMS
FAS:FAWOODLING
FAS:DWILLIAMS
FAS:JWILLIAMS
ER:BEVIS
---------- 019245
R 211732Z AUG 75
FM SECSTATE WASHDC
TO AMEMBASSY SEOUL

C O N F I D E N T I A L STATE 198848

AGRICULTURAL ATTACHE

E.O. 11652: GDS
TAGS:EAGR
SUBJ: COTTON CONTRACTS, L/L SPECIAL INSTRUCTIONS

REF: STATE 184193

1. AT LEAST ONE KOREAN MILL (FYI PUNG HAN) HAS INCLUDED IN L/C'S
THAT CERTIFICATIONS REGARDING QUALITY AND MEASURE ARE REQUIRED.
SHIPPERS ARE ATTEMPTING TO MEET CERTIFICATION REQUIREMENTS. HOWEVER,
THIS IS IMPOSSIBLE IF CERTIFICATION IS TO BE MADE BY BUYER'S REPRESEN
TATIVE AND NO REPRESENTATIVE WILL INSPECT AFTER COTTON IS ON DOCK.
THIS PLUS COMPLAINTS RE QUALITY OF PAST SHIPMENTS COULD BE INTERPRETED

AS DELAYING TACTIC. SHIPPERS HAVE TAKEN POSITION THAT CERTIFICATION
REQUIREMENTS ARE UNILATERAL AMENDMENT OF CONTRACTS, AND AS SUCH
REPRESENT AN UNFAIR PRACTICE. THEY HAVE ASKED THAT WE SUPPORT THIS
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POSITION.

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2. WE BELIEVE SHIPPERS ASSOCIATION IS CORRECT IN OPPOSING THIS TYPE OF UNILATERAL AMENDMENT OF CONTRACTS AND WOULD APPRECIATE EMBASSY MAKING THIS POSITION CLEAR TO SWAK AND EPB. ANY FRESH INITIATIVES TO IMPOSE NEW CONTRACT CONDITIONS THROUGH RIDERS ATTACHED TO L/C'S SHOULD BE PARTICULARLY DISCOURAGED. WE SUGGEST THAT NO ATTEMPT BE MADE TO REFEREE DISPUTES BETWEEN BUYER AND SELLER BUT SHOULD URGE ALLQUALITY CLAIMS BE SUBMITTED TO ARBITRATION IF THEY CANNOT BE OTHERWISE SETTLED. U.S. POSITION ON WEIGHT AND QUALITY SHORTAGES MADE CLEAR IN REFTEL.
MAW

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NNN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: COTTON, ECONOMIC CONDITIONS, POLICIES, CONTRACTS
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Copy: SINGLE
Draft Date: 21 AUG 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: KelleyW0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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To: SEOUL
Type: TE
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